Annual Report 2019 — 2020



UNIVERSITY of NORTH FLORIDA Foundation, Inc.



UNF FOUNDATION Annual Report 2019 – 2020

The University of North Florida Foundation is proud to partner with alumni, friends and corporate supporters to match their philanthropic interests and passions with the needs of our students and the University. We are grateful to all those who give their time and resources to UNF to support excellence, provide opportunity and ultimately, change lives. You are part of our Osprey family, and we couldn't do it without you.



From the President

It has been a challenging year, and we have learned a great deal over the past several months about endurance and adapting to the unexpected. Our Osprey family has come together like never before, and through your generosity, you have helped students stay strong and stay focused, despite incredibly unusual and difficult circumstances.

We started the 2019-20 fiscal year with several new initiatives aimed at helping students thrive in and outside of the classroom. You played an important role in this by providing funds for scholarships, cutting-edge research opportunities, state-of-the-art resources, and programs to keep students emotionally and physically well.

In the spring, many of you joined us as we celebrated together during Homecoming Week, then enjoyed another exciting end to basketball season as our men's and women's teams competed in the conference playoffs. Shortly after that, our lives changed. Even though it was a trying time for everyone, so many of you reached out to help our students who had lost jobs and were struggling to pay for school, housing and basic necessities. You were able to relieve financial pressure and restore hope, and for that, I cannot thank you enough.

Through it all, we continue to thrive as a University. Again, UNF was ranked nationally by U.S. News & World Report as a Best College and improved its ranking to 136 as we continue our path toward being a top 100 public university. The University was named a Diversity Champion for the fourth year, and we continue to gain recognition for our research efforts, including being ranked in the nation's top 10 of smaller universities for



innovation impact by the George W. Bush Institute. We also welcomed our largest and most ethnically and culturally diverse freshman class to our campus this fall despite the challenges of the pandemic.

This year, UNF received the most points ever on our performance-based metrics scored by the State University System, showing high marks in nearly every category including graduate employment and wages as well as increases in several areas including our first-year retention and four-year graduation rates. Our improved graduation rates place us in the top 10 among our Carnegie peer institutions. We also remain No. 1 among our state universities for graduates employed in Florida.

You continue to help elevate the University of North Florida, and we are truly grateful for all that you do for UNF and our students. Here's looking ahead to a wonderful and safe 2021. I can't wait to celebrate our successes together!

David M. Szymanski, Ph.D. University of North Florida President

From the Board Chair and Executive Director

On behalf of the Board of Directors, we are pleased to present the University of North Florida Foundation's Annual Report on the 2019-20 fiscal year. While we certainly didn't anticipate ending the year during a pandemic, we continue to adapt to changing

times. Still, the UNF Foundation remains strong. We were deeply moved time and time again by the generosity of our donors – particularly toward our students in need. Almost immediately after the University transitioned to remote classes in March, we established a Student Emergency Relief Fund, which you will read about in this report. After a very generous initial donation, we received more than 400 additional gifts!

We hope you will enjoy the stories in this report highlighting some amazing individuals in our community. Their contributions, combined with more than 18,000 gifts received last year, continue to have an extraordinary impact on our students, the University and our community.

During FY 2019-20, the UNF Foundation raised Chair, UNF Foundation, Inc. Board of Directors more than \$14 million, and at the end of the year, our endowment portfolio remained strong at \$115 million. Our UNF Foundation Board of Directors and the University Development and Alumni Engagement staff continue to plan for the future and are committed to managing and distributing endowment earnings Ann S. McCullen, '07 Vice President for University Development that will ensure the maximum benefit for the University and Alumni Engagement and and for our students. Executive Director, UNF Foundation, Inc.



We are grateful to our alumni, donors, faculty, staff, parents, corporate donors and everyone who contributed to the UNF Foundation over the past year. Your generous support and advocacy continue to build a stronger future for the University of North Florida, and we are especially grateful for your support during this unprecedented time.

Thank you from our entire Osprey community. We appreciate each of you.

Jason Burnett. '85



2019 - 20 UNF FOUNDATION Board Members

Steve Bachand Doug Baer Scott Baker Martha Barrett David Brown Doug Burnett Jason Burnett, '85 Dwight Cooper Curt Cunkle Shantel Davis, '99 Elana Dietz Chuck Ged, '86 Margaret Gellatly Marilyn Gilman, '17 Paul Goodwin Beth Gordon Alan Hartley, '05 John Hayt Ann Hicks, '95

Cory Hodak, '86 Mac Holley Jonathan Howe Debbie Johnson, '85, '89 Irene Lazzara Anne Lufrano Tony Marinatos Carolyn Mathis Marilyn McAfee Scott McCaleb Vince McCormack Almeta Monroe-Turner Chuck Moorer Jorge Morales Joannie Newton Rusty Newton, III Damon Olinto, '83 Myron Pincomb, '95 Lindy Prudencio, '02



Amy Rice Conchita Robinson Susan Ryzewic Susan Schantz Elana Schrader Steve Sherman Travis Shore, '99 Linda Slade, '74 David Stein Ken Sweder Bruce Taylor Jim Van Vleck

New members **FISCAL YEAR 2020 - 21**

Henry Puente, '79 Ryan Schwartz Neera Shetty

UNIVERSITY of NORTH FLORIDA Foundation, Inc.

Funding Elevates Meals on Wings

Lawrence "Laurie" DuBow believes that the best thing you can do for a young person is to help them attend college. That philosophy has motivated him to provide scholarships to UNF students for the past 30 years through the DuBow Family Foundation.

His family's continued generosity has supported numerous other UNF initiatives, most recently providing funding for Meals on Wings, a food recovery program in UNF's Center for Nutrition and Food Security. Since it began two years ago, the program has delivered nearly 17,000 meals to homebound seniors who are on the waiting list for Duval County's Meals on Wheels. Student volunteers recover unused food from six area hospitals, repackage it into healthy meals and deliver nutrition and smiles directly to seniors' homes.

Laurie and his son Michael said they chose to fund the project, in part, because it is innovative and fills an important need in the community. "We also felt the students' passion behind it, so we believe it will be successful," Michael said.

The donation has allowed the program to purchase a refrigerated van to improve the operation's efficiency and ensure food safety. "We felt this would be a lasting gift," Michael said. "It will help the students coming through the program to see the impact they are making and then when they go on in their careers, they will be inclined to give back in other ways. It's unique because it's a communityservice program embedded in a college. You couldn't find a greater impact program than this one."

Dr. Lauri Wright, associate professor and director of UNF's Doctorate in Clinical Nutrition program, is the founding director of the UNF Center for Nutrition and Food Security. In addition to the van, the donation has allowed Wright and the students to expand from assisting 25 to 100 seniors, with five meals a week.

"We're so appreciative that we could help meet the needs that the pandemic put on this vulnerable population," Wright said. "It's also given the students so much opportunity to apply classroom work and really see it come to life. The DuBow Family Foundation donation helped us do all that."

Yet Laurie DuBow would give his share of the credit to the student volunteers. While he will acknowledge that the donation was needed, he also will tell you that the money was the easy part. "The real work is being done by the students who are making a difference in these people's lives," Laurie said. "It's the kind of education they can't get in the classroom, and that's important to me. They are the real heroes and should be getting all the credit. Without them, the money that we've given wouldn't mean a thing." Tyson Smoot, a nutrition and dietetics major, prepares food for homebound seniors during the pandemic.

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Recognizing the Strength of Diversity

Navigating through differences and promoting a stronger community is nothing new for Florida Blue's CEO Pat Geraghty.

Years before he came to Jacksonville, Geraghty chaired the board of a National Conference for Community and Justice (formerly National Conference of Christians and Jews) chapter in New Jersey – during and after 9/11. It was a volatile time in a country full of pain, anger, distrust and uncertainty; and as Geraghty puts it, he was in the epicenter of it all. His NCCJ chapter quickly brough people together to seek common ground and understanding, while recognizing the need for time to heal. It was just one of many experiences that has shaped who he is today.

Even as a child, Geraghty was immersed in his community, interacting with a wide variety of people from different backgrounds. His mother ran a nonprofit, and he and his siblings volunteered regularly — it was just part of his life growing up. "M parents provided great examples of giving back," he said. "I believe it is in the fabric of who we are. No one is better than anyone else. We should leave our communities better."

Today, his leadership at Florida Blue is paramount to the organization and to the Jacksonville region. The company partners on numerous initiatives to make the community stronger, including support for diversity and inclusion efforts through organization like UNF's OneJax Institute, an interfaith organization dedicated to civility, understanding and respect.

Last year, Florida Blue dedicated significant fundin to support OneJax Youth Programs, elevating

N	awareness and understanding of differences among area young people. "Florida Blue's support for OneJax has been transformative, allowing us to expand our programming to engage more young people in learning to address bullying, bias and racism," said Nancy Broner, executive director emerita of OneJax, adding that Geraghty has been a valuable advisor and mentor to her and many others.
ht e as	Florida Blue doesn't just look outside, according to its CEO, but is committed to ensuring diversity throughout the company. "We want to reflect the community we serve – whether that be military, diversity in gender, LGBTQ, minorities we want to reflect our diversity at all levels," said Geraghty, adding that 75% of Florida Blue's Board is either female or a minority.
n My ne Ir	Honoring his efforts to bring people together and promote inclusion, OneJax named Geraghty its Humanitarian Award Winner in 2019. This year, he and his wife Inger chaired the virtual event. "Inger has been a great partner in all of our community involvement, whether that is something where I am the point or an organization where she is the point, like See the Girl, American Heart Association or Making Strides Against Breast Cancer," Geraghty said.
for ons on	Florida Blue's partnership with UNF extends back to the 1980s and far beyond its involvement with OneJax. Past support has funded scholarships, community-health programs, the Florida Blue Center for Ethics at UNF, an Education Gallery at the Museum of Contemporary Art, the Florida Blue Archives in the UNF library, and more. Geraghty said the relationship with UNF is important to Florida Blue. "It is one we cherish and hold close."

Family Time Sparks UNF Partnership

Partnerships begin in different ways. For the University of North Florida and Bank of England Mortgage, the connection began with sports. Area Manager Quinton Harris, after hiring several UNF grads for his new Jacksonville office, brought his wife and young children to UNF to watch basketball.

The family time quickly turned into something special when they had the chance to meet the players and coaches. "Everyone was so kind to our family," Harris said. "At the time, my children were maybe five and six, and to them these guys were NBA players, giants. It was great to see them interact with the kids." That first experience at UNF prompted Harris to reflect on the University, the community and giving back.

That was seven years ago. Since then, the Bank of England Mortgage has partnered with UNF Athletics, providing funding for LED scoreboards in the UNF Arena and the softball and baseball fields. That initial connection now has developed into a relationship with the Coggin College of Business and a new name for its career center: The Bank of England Mortgage Career Management Center.

For Harris, working with the Center is a perfect fit. In 2011, he hired all entry-level positions from area universities. His plan was to train the employees and have them build a culture together to end the "employee revolving door" of the mortgage industry. His plan worked. Many hired are still with the company today. "The hiring process really turned into a phenomenal system, and we developed roots into the University that I couldn't have imagined," Harris said. At last count, about 70% of 52 team members are UNF grads.

With the company's gift, UNF will be able to totally renovate the Center. Director Derek Guffin said the goal is to create a professional-looking space. "When students walk in, we want them to realize that they've entered a place worthy of a nationally ranked business school, a place that offers expanded services so they can launch their careers." The Center also will continue to host multiple employer events throughout the year to help in the hiring process.

"Making a connection with UNF has been transformative," Harris said. The culture created by his team has led to the company being named by the Jacksonville Business Journal as "A Best Place to Work," for the past six years. Since 2013, Harris' office has ranked No. 1 of 172 lending locations nationwide. The original Bank of England Mortgage opened in 1898 in England, Arkansas, thus the namesake. Depository branches remain in Arkansas with mortgage locations nationwide.

Will Harris' office stay in the No. 1 spot? With the winning attitude of his team, and his hiring connection with UNF, he has no doubt the Jacksonville office will stay at the top for 2020. "We are definitely hard to catch," Harris said.



President David Szymanski and Bank of England Mortgage Area Manager Quinton Harris in the Center.

BANK OF ENGLAND MORTGAGE

Career Management Center

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ORIDA



Support for Urban Education

Each year at the University of North Florida, hundreds "The pipeline of underrepresented populations of students graduate from the College of Education pursuing careers in education is extremely important, and Human Services, motivated to begin making a particularly in Duval County," said Dr. Rudy Jamison, difference in children's lives. More than half of UNF's assistant director of UNF's Center for Urban Education and Policy. "We want those underperforming education graduates choose to stay local to teach, a reflection of the strong reciprocal partnerships and underresourced schools to have better quality between area school districts and the University. educators in front of our students. This is truly revolutionary work."

Former Jacksonville Jaguars owner and philanthropist Wayne Weaver, an avid supporter Shainique Flores, a freshman scholar in the program, of education initiatives, sees UNF's role in local looks forward to having the opportunity to impact education as a critical one. "The key is a great teacher lives as a teacher and wants to provide her future in every classroom and a great principal in every students with a supportive environment for learning. school," said Weaver. Both he and his wife, Delores, "Being able to learn from someone who has similar have dedicated resources to help make that happen. experiences and similar backgrounds definitely makes that teaching environment more comfortable for students," she said.

The Urban Initiative Scholarship program at UNF provides scholarships to high school graduates who are inspired to teach and want to teach in local Flores first learned about UNF's education initiatives urban schools. Ten new students, motivated to be through the Bridges Summer Program, a two-week great teachers, joined the program this fall thanks camp for rising high school seniors to experience to the generosity of Wayne Weaver. The goal of college life and explore how teaching changes lives the program, now in its second year, is to diversify and transforms communities. Funded the past two years the teacher pipeline to better reflect PreK – 12 by the Delores Barr Weaver Fund, the program is just demographics another example of the Weavers' tremendous support in urban areas. of local education and area students. In addition to After graduating, attending as a high school student in 2019, Flores students in also worked as a program mentor this summer. She is the program grateful for the support that individuals like Delores immediately gain and Wayne Weaver are providing to enhance education, employment in and she is eager to make a difference in the classroom.



Duval County schools, serving the growing need for qualified teachers.

Delores and Wayne Weaver

"I think it is so awesome," Flores said of her future career as an educator. "You can help students be anything they want to be. You can be their inspiration."

University Highlights





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Ranked among the Best National Universities U.S. News & World Report

No. 1

among state schools for graduates employed in Florida

Named a Top Military Friendly School

17,016 Enrollment Fall 2020

Ranked among

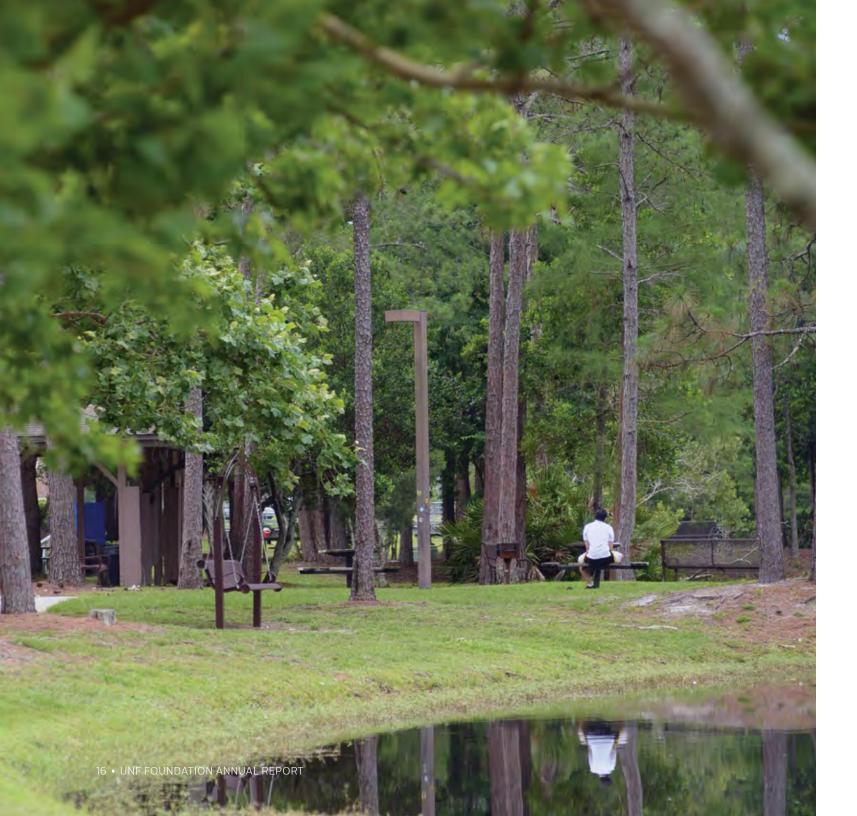
of Universities Worldwide Center for World University Rankings

> Total UNF degrees 100,000 reached in Spring 2020

Named a Diversity Champion INSIGHT into Diversity Magazine







Gift Inspires Others During Pandemic

At a very young age, Dr. Anne Lufrano knew that to Parents Association Endowed Scholarships, First Generation Scholarships as well as scholarships through the Student Affairs Community Council and School of Music. In 2009, they established the Lufrano Intercultural Gallery in the Student Union, which offers cultural and educational experiences for students, faculty and staff. Anne's years of donating time and talent to the University are also inspiring. She currently serves on the UNF Foundation board, has dedicated years of service to the Student Affairs Community Council, chaired fundraisers for various initiatives, helped start the parent program, served on the last presidential search committee, and more. She received the Presidential Medallion for Outstanding Service, the highest nonacademic recognition at UNF. There's no doubt that UNF students mean a great deal to Anne. "I feel that everything we can

college was in her future. Her parents valued education, and at that time, residents of New York City could attend any one of the City Universities for free. Looking back, she now sees that having a chance to attend college made all the difference in her life. She went on to earn a doctorate and have a career as a clinical psychologist. "I would say that my husband and I both feel that where we are in our life is because of the education that we've had," she said, "So, we feel it's so important to level the playing field and to do whatever we can to allow other people to have these opportunities." The Lufranos have done just that, helping many UNF students earn an education over the years. When the pandemic caused a financial crisis for many students, Anne and her husband, Dr. Robert Lufrano, a retired chairman and CEO of Florida Blue, made a

do for students not only helps them personally. generous matching gift to the Student Emergency but helps our community," she said. "I love the Relief Fund. Students who had lost jobs and couldn't University. I'm really impressed with the students afford rent, groceries or tuition applied for assistance. and the faculty. It's just a joy for me to be involved."

"The need was enormous," Anne said. "I feel so strongly for those students because they are working so hard to get that education, and then something like this comes along that they have absolutely no control over. So that was our impetus, to do the matching, hoping to encourage other people." And it certainly did. The gift inspired hundreds of additional donations. Since mid-March, the fund has provided about 400 payments to students in need.

The Lufranos' response to help UNF students was one example of many. The couple has lent support



Dr. Anne Lufrano and Dr. Robert Lufrano

Making dreams a reality for first-generation students

"Education is the key to success ... and hard work pays dividends." The adage was one that Almeta Monroe-Turner heard time and time again growing up. It was among countless words of wisdom her mother shared often throughout her lifetime.

Monroe-Turner's mother was the first in her family to finish high school. At age 50, she graduated from Biscayne College with a bachelor's degree in Early Childhood Education, the same year Almeta's brother was a freshman at Florida Agricultural and Mechanical University. Almeta entered UCF shortly after and recalls not only her mother's commitment to education, but also the tremendous sacrifices her father made to support his wife and children during those college years.

The memories and sacrifices continue to inspire Monroe-Turner and motivated her to make the dream of a college education a reality for others. In 2011, she started the Almeta Monroe-Turner First Generation Scholarship at the University of North Florida. In addition to her mother, her husband, Jeff, was also a first-generation student. "I wanted to start the scholarship early in my life and career so I could meet, interact with and watch students grow," said Monroe-Turner, a State Farm insurance agent. This year, she pledged a significant estate gift to add to her endowed UNF scholarship. She also established a scholarship for graduate students at FAMU, The Almeta Monroe-Turner Women In STEM Scholarship. Since her first donation to UNF, two students have benefited from Monroe-Turner's generosity, with one graduating in May – a proud moment for both her and the student, though an in-person commencement was not possible due to the pandemic.

She and Jeff have enjoyed interacting with the scholars over the years, particularly at UNF Foundation scholarship luncheons where they talk to the students about their experiences and plans for the future. In fact, that interaction is one of the reasons she picked UNF.

"I sought out UNF," said Monroe-Turner. "I wanted to do this at a school where I could participate. The University responded wonderfully. UNF just became my school."

Monroe-Turner, who serves on the UNF Foundation board, said instead of birthday or holiday gifts, she encourages friends to direct their well wishes to the scholarship fund or the Foundation, and also tells them how they can begin their own legacy of giving. "I never thought that I would have an opportunity to do this," she said, "but I'm constantly telling people how easy it is."

Almeta Monroe-Turner's gift will change the lives of many students and their families – a fact that is a bit awe-inspiring to her. "It is such a wonderful way to impact someone's life – to help someone go to school," she said. "It is truly just the coolest, best thing I've ever done." Almeta Monroe Turner and her husband Jeff Turner

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Foundation Highlights





- Jose S., UNF Alum, '07







Terryana D., UNF Sophomore























20 **New Endowments** in FY 2019 - 20

333

students received first-generation Foundation scholarships

\$338,404

Raised on UNF Giving Day more than triple the previous year's total

More than **\$3 Million**

to 1,354 students through scholarships & fellowships

> More than 18,000 gifts to UNF

\$115+ Million

Endowment Total as of June 30, 2020

"My scholarship allows me to shift more of my time to my academic passions and pursuits without the threat of financial instability."

Bailey R., UNF Junior

UNF FOUNDATION ANNUAL REPORT • 21 *some photos taken prior to pandemic

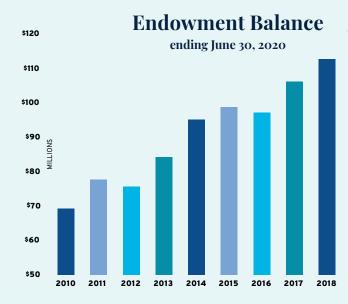
FY 2019 - 20 Financial Information

The UNF Foundation, Inc., a nonprofit, tax-exempt entity, was organized and incorporated in 1971 for the purpose of providing voluntary private support from alumni, parents, friends, corporations, foundations and others for the benefit of the University of North Florida. Through diligent stewardship and careful

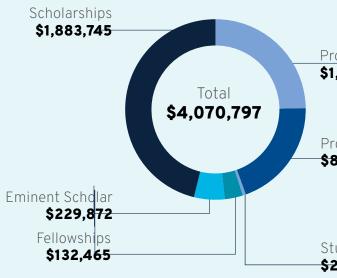
planning, maximum benefit is reached for each dollar donated. The Foundation is proud of the many scholarships, professorships, programs and community outreach initiatives funded through these generous gifts and the tremendous impact this support has on the University of North Florida and its students.

Summary Audited Statements of Financial Position as of June 30, 2020 and June 30, 2010

as 01 june 30, 2020 and june 30, 2019			
	FY 2020	FY 2019	
SETS			
Cash Current assets Noncurrent assets	4,134,592 1,722,364 145,965,271	217,171 1,476,745 147,934,980	
TOTAL ASSETS	\$151,822,227	\$149,628,896	
ABILITIES			
Current liabilities Noncurrent liabilities	330,757 1,431,731	418,958 184,958	
TOTAL LIABILITIES	\$1,762,488	\$603,916	
T POSITION			
Permanent endowments Restricted funds Net investment in capital assets Unrestricted funds	115,066,190 23,401,417 9,691,388 1,900,744	116,185,883 21,608,521 9,643,504 1,587,072	
TOTAL NET POSITIONS	\$150,059,739	\$149,024,980	
TAL LIABILITIES AND NET POSITIONS	\$151,822,227	\$149,628,896	







\$115,066,190



Program Support \$1,000,938

Professorships \$801.923

Study Abroad \$21.854

FOUNDATION ENDOWMENT

The University of North Florida Foundation provides prudent fiduciary management and oversight of the University Endowment.

The investment and management of the Endowment is governed by the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA).

The Foundation Investment Policy:

- adheres with the requirements of FUPMIFA.
- ensures good faith, prudent management of the assets in order to serve the best interests of persons that rely on the distributions from these assets,
- addresses the long-term interests of the Endowment.
- adheres to accepted investment and financial management principles,
- addresses the institution's present and anticipated financial resources, and
- considers other resources of the institution.



DONOR **Bill of Rights**

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life.

To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

- To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
- To be informed of the identity of those serving 11. on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
- III. To have access to the organization's most recent financial statements.
- IV. To be assured their gifts will be used for the purposes for which they were given.
- To receive appropriate acknowledgment and V. recognition.

- VI. To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
- VII. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
- VIII. To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
- IX. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
- X. To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

NEW ENDOWMENTS FY 2019 - 20

A special thank you to our donors who created these new endowments in the past fiscal year.

American Electrical Contracting Endowed Scholarship

Jason and Leslie Burnett Study Abroad Endowed Scholarship

> **Cobb & Gonzales Construction** Scholarship Endowment

First Generation Endowed Scholarship

Ray & Billie Sue Jennings and The Honorable Dawn Hudson Endowed Scholarship

> Marnie Jones Honors Scholarship Endowment

LandSouth Sustainability in Concrete Endowment

> **Rubenstein Leaderman** Endowed Music Scholarship

> > Macquarie Group Endowed Scholarship

> > **Macquarie Veterans** Endowed Scholarship

Main Street America Grp ASL/English Interpreting Endowed Scholarship

> **Ernest and Sandra Marguez** Endowed Scholarship

Military Spouse Scholarship Endowment

Moorer Family Navy Veteran Endowed Scholarship

Nicki and Chuck Moorer Foundation Quasi Endowment

Dr. Christine Rasche **Criminology & Criminal Justice** Endowed Scholarship

Katherine T. Suslak Memorial Endowed Scholarship

> **Tiwari Family** Endowment

Vicars Landing Endowed Scholarship

Dr. Carolyn Williams History Research Award Endowment

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UNF Foundation Staff

Ann McCullen, '07

Vice President for University Development and Alumni Engagement and Executive Director of the UNF Foundation, Inc.

Scott Bennett Interim Vice President for Administration and Finance and Treasurer of the UNF Foundation, Inc.

UDAE Central Administration

Teresa Nichols, '94 Associate Vice President of Development

Whitney Riley Assistant Vice President of Development

Christina Levine Director of Major Gifts

Eliza Kiss Administrative Assistant to the Vice President

Nikki MacPhee Administrative Assistant to the Associate and Assistant Vice Presidents

Advancement Operations and Annual Giving

Olga Igolnikov Assistant Vice President of Advancement Operations and Annual Giving

Kristine Herrington Director of Annual Giving

Anna Keel Assistant Director of Advancement Operations

Erik Rettig, '15 Assistant Director of Data Management

Terry Synnott Assistant Director of Prospect Research

Katherine Shalov Assistant Director of Annual Giving

Emily Gebbia Budget Coordinator

Elaine Mitchum Coordinator of Data Management

Ashley Chivalette, '16, '19 Coordinator of Annual Giving

Judith Newbold Accounting Associate

Alex Tran Accounting Associate

Donor Engagement and Stewardship

Emily Williamson Director of Donor Engagement and Stewardship

Kate McMillan, '17 Assistant Director of Donor Engagement and Stewardship

Lauren Giliberto Assistant Director of Special Events

Brenda McClary Coordinator of Special Events

Shannon Stewart Coordinator of Scholarships

Alumni Engagement Y. Michelle McGriff, '00 Director of Alumni Engagement

Lauren Fogle Assistant Director of Alumni Engagement

Lindsay Anderson, '18 Coordinator of Marketing & Communications

Ashley Helmick Coordinator of Alumni Services

Emily Putnam, '10 Coordinator of Alumni Services

Sara Menendez Executive Secretary, Alumni Engagement and Annual Giving

Foundation Accounting

Lola Argalas Associate Director

Erin Davis Senior Accountant

> Michael McGuire, '09, '13 Financial Analyst

Valerie Stevenson University/DSO Controller

Academic Affairs Kathleen Leone, '16 Director of Development

Lorin Thies, '03, '06 Assistant Director of Development

Athletics

Nick Morrow Senior Associate Athletics Director of Development and External & Financial Operations

Josh Baker, '10 Assistant Director of Development

Jeff Dennis, '09 Assistant Director of Development

Brooks College of Health

David Zelenka Director of Development

Michelle Drinks Assistant Director of Development

College of Computing, Engineering and Construction Marc Kaiser

Director of Development

Coggin College of Business Kathleen Contrino

Director of Development

Caleb Garrett Assistant Director of Development

College of Arts and Sciences

Anne-Marie Campbell Director of Development

Kyle Enriquez Assistant Director of Development

College of Education and Human Services Lee Anderson, '13 Director of Development

Museum of Contemporary Art Katie McCulloch Director of Development

