



UNIVERSITY *of* NORTH FLORIDA
Foundation, Inc.

Annual Report 2021 – 2022



UNF FOUNDATION

Annual Report 2021-22

This year we celebrated 50 years of excellence at UNF. Since opening our doors in October 1972 with just over 2,000 students, UNF has grown into a nationally ranked University with nearly 17,000 students and more than 105,000 alumni.

With your support, we continue to grow and prosper!

Your generosity over the past year helped ease financial burdens for students and allowed us to enhance our programs, facilities and more.

We even grew our footprint through a significant land gift that expands our campus and our opportunities!

As we begin UNF's next chapter, we look forward to strengthening the incredible relationships we share with each of you. You are part of our UNF family, and we look forward to celebrating our many future successes with you.



UNIVERSITY *of* NORTH FLORIDA
Foundation, Inc.



From the President

During my first few months as president of the University of North Florida, I have witnessed first-hand the incredible passion that our donors have for this institution as well as the impact that your generosity continues to have on the lives of our students.

I have had the pleasure of visiting with many of you and have been truly inspired by your stories and your reasons for giving. In this Annual Report, you will learn about corporate partners providing support for training

and expanding our healthcare workforce, those who are enhancing our athletic facilities and lifting up our student-athletes, and those who are boosting employment opportunities for high-potential technology students. You'll read about the doors to education being opened for students in need and those who are helping us ensure UNF offers a safe and welcoming campus where all students feel a sense of belonging. Your philanthropy is the lifeblood that ensures a bright future for UNF and our students, and every day, we see the benefits across our University.

It is such an honor for me to serve as UNF's president, and I am truly grateful for your support, the

commitment of our faculty and staff and the boundless energy of our students, alumni and friends. We will continue to set the bar high, we will work hard, and we will have fun.

I am grateful for your support and know that working together, we will continue to make our University even greater.

Thank you for all you do for UNF.

Sincerely,

Moez Limayem, Ph.D.
University of North Florida President



From the Board Chair and Executive Director

On behalf of the University of North Florida Foundation Board of Directors, we are pleased to share with you our Annual Report for the 2021-22 fiscal year.

Your incredible generosity over the past year has continued to elevate our University, and we remain grateful not only for your gifts to UNF, but also for your time, advocacy, guidance and friendship.

While gifts to the Foundation totaled more than \$44 million this fiscal year, we are also pleased to report that during our 50th anniversary year, donations exceeded \$50 million! We are proud of the broad reach that your generosity continues to have across our campus – from making the dream of a college education possible for many, to supporting research and innovation, to funding critical initiatives and projects that enhance our community.

Every gift is helping to make a difference in the lives of our students, and we are proud of what we are able to accomplish together. Thank you for supporting higher

education, our students, faculty and staff and for providing amazing opportunities for so many.

We truly appreciate your support.

Sincerely,

Chuck Ged, '86

Chair, UNF Foundation, Inc.
Board of Directors

Teresa Nichols, '94

Interim Vice President for University Development
and Alumni Engagement and Executive Director of
the UNF Foundation, Inc.



2021 – 2022 UNF FOUNDATION

Board Members

Steve Bachand
Doug Baer
Scott Baker
Martha Barrett
David Brown
Tom Bryan
Jason Burnett, '85
Dwight Cooper
Curt Cunkle
Shantel Davis, '99
Elana Dietz
Lory Doolittle
Chuck Ged, '86
Margaret Gellatly
Marilyn Gilman, '17
Paul Goodwin
Quinton Harris
Alan Hartley, '05
John Hayt
Ann Hicks, '95
Cory Hodak, '86
Jonathan Howe

Debbie Johnson, '85, '89
Irene Lazzara
Anne Lufrano
Tony Marinatos
Carolyn Mathis
Scott McCaleb
Vince McCormack
Almeta Monroe-Turner
Chuck Moorer
Jorge Morales
Joannie Newton
Rusty Newton, III
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Myron Pincomb, '95
Lindy Prudencio, '02
Henry Puente, '79
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Conchita Robinson
Susan Ryzewic
Susan Schantz
Elana Schrader
Ryan Schwartz

Steve Sherman
Neera Shetty
Travis Shore, '99
Xiao-Yu Song
Bruce Taylor
Jim Van Vleck

New members

FISCAL YEAR 2022 - 23

Bennie Clark Kawanza
Humphrey Michael Mayo
Doug Moffitt



‘Basketball is in our blood’

Chris Flakus believes that giving back to the community is an essential responsibility of any corporation.

As CEO of Jacksonville-based CSI Companies — a leader in providing workforce recruiting, technology, IT consulting and staffing solutions nationwide — Flakus recognizes the significant role UNF plays in developing talent for the region and beyond. His company currently has 37 Ospreys on staff, 16 of whom were student-athletes. “UNF is highly regarded academically,” said Flakus, who graduated from UNF in 1989. “So many students fall in love with Jacksonville, and they want to stay here. For us, we offer a great working environment. We want people to stay here for a long time.”

CSI leadership also has a strong connection to college basketball. Flakus played on the West Coast before finishing his degree at UNF, and CFO Josh Bowling was a member of UNF’s men’s basketball team from 2000-2004. When approached for an opportunity to support the University, the timing and mission of both parties aligned like a buzzer beater!

Bowling, who received a bachelor’s and master’s degree at UNF, and Flakus both had vested interests in renovating parts of the UNF Arena to enrich the



sporting experience for athletes, students and fans. “Basketball is in our blood, in our DNA, and hiring athletes is in our DNA,” Flakus said.

This seven-year partnership will see CSI Companies funding facility improvements, starting with the replacement of the original floor, now renamed the CSI Companies Court. The new court features a state of Florida cutout with a star on Jacksonville, as well as Ospreys branding and the CSI Companies logo.

Flakus said the partnership gives CSI an opportunity to market the company in an impactful way, while also enhancing the student-athlete experience and bringing new excitement to the UNF Arena. “You look at UNF, and you see so much untapped potential,” Flakus said. “There’s a lot more that can be done down the road.”

Flakus invites other companies to give to UNF Athletics, paving the way for better facilities that will impact revenue, recruitment and retention. “We’d like to set the bar,” Flakus said. “We really hope to encourage other companies to get involved, whether it’s at this level or not.”

Flakus said he and the CSI Companies leadership are confident in the missions of both President Moez Limayem and Athletic Director Nick Morrow to transform UNF’s Athletics programs, allowing the University to reach new heights in all areas in the future.

“There’s such an opportunity to make money for the University through athletics,” Flakus said. “You’ve got to get more crowds and more people coming on campus. Then things will build upon that.”



Men's basketball action on the new
CSI Companies Court



Paul Schilling and Jay Dutton

Helping students thrive

For 15 years, Drs. Jay Dutton and Paul Schilling have helped UNF transform the lives of students and create an environment where all feel a sense of belonging and validation.

The couple of 30 years supports philanthropy that will have an immediate impact. “We look for things that are going to change lives in this generation, and in the here and now,” Schilling said.

Their early support of UNF’s LGBTQ Center has provided director-level leadership and allowed the Center to expand and flourish. UNF is nationally recognized by Campus Pride among the “Best of the Best” universities in the nation to provide a safe and welcoming environment for LGBTQ+ students and is the only university in Florida to receive this recognition.

Dutton and Schilling continue to change lives through their generosity by providing scholarships to students who have experienced homelessness or who have come through the foster care system. These students are supported by The Nesting Place and receive tuition waivers through the State of Florida, but need help filling the gap to cover expenses for food, housing, books, and supplies. To date, scholarships have been awarded to more than 40 students.

“We have benefited from learning about their lives, coping skills and the obstacles they have overcome, and have been stunned by the students’ determination amid adversity,” Dutton said. “When you hear some of the stories, we are amazed at how they have been able to come this far,” Dutton shared.

“We look forward to future stories of personal success as well!”

Dutton and Schilling have a long history of helping to address pressing needs of vulnerable individuals, having supported domestic violence centers, homeless programs and LGBTQ nonprofits. Their gifts to the LGBTQ Center at UNF have provided critical resources and given students a greater sense of community and camaraderie to embrace their identities during a formative period of their lives.

UNF’s strong community involvement and quality of education and the role UNF plays preparing students for the next chapter of their lives attracted the pair to do more. “What’s the best thing about a UNF graduate? They’re ready to work in the real world,” Dutton said.

Dutton and Schilling both hope by lifting up students, more can realize their full potential with less stress about housing or their next meal. “The overwhelming message from quite a few of the students was that had it not been for this program, they would not have been able to go to school,” Dutton said. “That was a very powerful message.”

Schilling hopes their philanthropy can inspire others to also give to support students. “We can make a generational change in certain people’s lives,” he said. “Just a few good changes, a few people at a time.”

Partnering for next-level healthcare

A new partnership is making critical training possible to immediately improve local healthcare in the region. The University of North Florida and HCA Florida Healthcare have partnered to address the growing needs in Florida for well-trained nurses and healthcare professionals.

HCA Florida Healthcare, a leader in hospital management that includes Memorial Hospital Jacksonville, Orange Park Medical Center and others, has joined the University to launch the HCA Healthcare Center for Clinical Advancement, a vital training resource for nursing students via an interdisciplinary, state-of-the-art simulation center. The new Center spans over 22,000 square feet and features simulation rooms for different medical scenarios. There are six hospital patient rooms, two healthcare settings, an operating room, a six-bay skills/trauma lab, six debriefing/counseling rooms and several classrooms. The lab is housed at FSCJ Deerwood in the UNF MedNexus facility, which was funded through an appropriation from the Florida legislature.

Students will learn vital skills in operating and emergency rooms, as well as techniques and practice in pediatrics, birthing and trauma cases. Each room uses “manikins” that can replicate scenarios and experiences from a real-world hospital setting, allowing varied and expansive instruction. Hugh Tappan, president of HCA Healthcare’s South Atlantic Division and a UNF alum, knows the quality of the programs that the Brooks College of Health provides and the value of these modern, simulated training facilities.

Previously, simulation has included live actors, but the use of “manikins” provides greater training versatility that fulfills the industry’s high-tech, standardized education needs. Tappan shared that there’s a great concern in the healthcare field regarding outbreaks and the ability to effectively meet both current and future needs.

He believes the transformational training experiences will be safe, effective and enriching for Brooks College of Health students, and he loves that the simulation center brings all different areas of hospital care into a single location to provide training that covers the gamut of healthcare needs. “Nurses are tasked with a tremendous number of responsibilities right now,” he said. “It’s nurses who are making a difference in all of our lives.”

Tappan also appreciates the fact that students will build close connections with their peers and instructors at the Center, something he valued during his time at UNF.

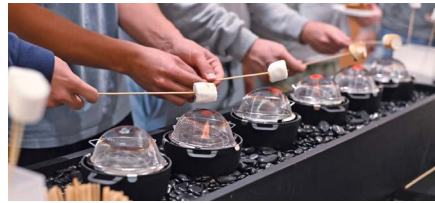




Nursing students learn critical skills in the new simulation lab.

University Highlights





Top for Jobs
among state universities for
graduates employed in Florida

R2 Research Status
by Carnegie Classification
of Institutions of Higher Education

Recognized nationally as a
Top Public University
by U.S. News & World Report

Diversity Champion
and
**Higher Education
Excellence in Diversity**
Award

Named a top
Military Friendly School
for 13 consecutive years



Giving tech students a pathway to success

The University of North Florida and VyStar Credit Union share a commitment to preparing students for successful careers in STEM and information technology. That enthusiasm has led to the formation of an IT Practicum internship program that included five interns in Summer 2022 and eight in Fall 2022.

According to VyStar Chief Information Officer Lisa Cochran, students studying IT in UNF's College of Computing, Engineering and Construction can apply for a paid internship, leading to potential future onboarding as a full-time employee within the company.

The VyStar internships offer experiential learning opportunities with expert mentors and real-life assignments that help students identify their strengths and the types of work they enjoy.

Students in this program are exposed to the latest technologies and receive guidance working alongside top leaders in the industry. In conjunction with their primary assignments, the program also provides additional job shadowing and rotations to expose students to a variety of career paths in financial services technology. The lessons learned throughout different departments will allow students to provide feedback on their ideal career trajectory. Cochran said gaining real-world experience in the different technology roles is essential to future success.

"Diversity is a critical component as we solve the shortage of IT workers and as needs relating to artificial intelligence continue to evolve," Cochran said. "I hope to be a change agent to close that

digital divide and ensure that everyone has the opportunity to have successful careers in technology if they have the ability and desire."

VyStar has a strong community presence working alongside numerous nonprofits and a history of supporting military, youth and countless other groups throughout Jacksonville. This inaugural IT practicum is another branch of community building for the company, as it provides vital learning opportunities for students, while also positioning the company for future success. According to Cochran, building relationships with the interns is key not only for their real-world experience, but for VyStar as well as they continue to focus on top-tier talent in IT and throughout the organization.



UNF student and VyStar intern Mohamed Elbatouty speaks with a high school student during a VyStar event for girls interested in IT careers.

Couple helps students succeed

Fred and Susan Schantz know firsthand the value of a college degree.

Fred was a first-generation student at DePauw University and later at the University of Chicago, paving the way for his siblings to earn their own degrees. Susan studied at Duke University and later at Ohio State University to earn her Ph.D. in English, specializing in Rhetoric and Composition. Earning an education positioned them for success in their chosen fields and ignited their lifelong commitment to learning.

“It’s a gift to be able to have that time just to study and prepare yourself for the real world,” Susan said.

That appreciation for what they’d been given brought the Schantzes to UNF where the couple has provided significant support for the University and its students. Susan serves on the UNF Foundation board and first became involved as a member of the College of Arts and Sciences Dean’s Advisory Council. In 2021, she was named an Honorary Alumna for her incredible commitment to the University on so many levels.

The couple’s support has lifted up students who are most vulnerable, including those suffering financial hardships during the COVID-19 pandemic. The two have also helped transform the UNF Writing Center with seed money to provide graduate teaching assistants and tutors. They also have funded transformative trips for undergraduates to the nation’s capital with Ambassador Nancy Soderberg’s Public Service Leadership Program, giving political science students an in-person view of our democracy in action.

Susan describes their dedication to philanthropy as their social contract. “It’s just critical to give back when you’ve been as fortunate as we’ve been,” Susan said. “It’s about social justice.”

When considering contributions, Fred and Susan weigh the level of impact of each gift. While attending the Aspen Ideas Festival in Colorado one year, they were inspired by a Chicago foundation that provides scholarships to high-achieving students who are in great need and unable to receive government tuition assistance. Providing access to higher education for top students in Northeast Florida with unique challenges became a mission for Fred and Susan. After much coordination and planning, they created the Frederick W. Schantz and Susan West Schantz Aspiration Scholarship.

A stellar Jacksonville student with outstanding grades and a strong desire to work hard and succeed was selected as the first recipient of the scholarship, which covers tuition as well as room and board throughout the student’s undergraduate program.

Susan shared that she feels she and Fred have benefited far more than they have given and are grateful to be involved with the campus community. At every turn, I’ve met people – students, faculty, staff, volunteers, donors – who model passion for the mission, and the warm, inclusive “family” culture that is one of UNF’s greatest assets.



Fred and Susan Schantz

Foundation Highlights





\$44.5 Million

record dollars raised

\$5.3 Million

largest spending allocation
in history of UNF

341 Students

awarded First-Generation
Foundation Scholarships

31 New Endowments

to support scholarships, fellowships
and academic programs

Nearly

18,000

gifts to UNF

Over \$1.6 Million

raised on Giving Day from over
2,550 generous donors

FY 2021 – 22

Financial Information

The UNF Foundation, Inc., a nonprofit, tax-exempt entity, was organized and incorporated in 1971 for the purpose of providing voluntary private support from alumni, parents, friends, corporations, foundations and others for the benefit of the University of North Florida. Through diligent stewardship and careful planning, maximum benefit is reached for each dollar

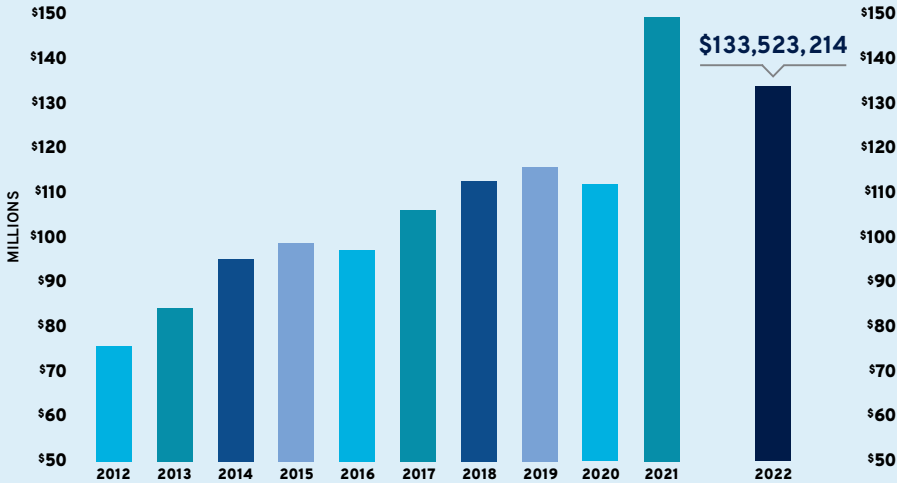
donated. The Foundation is proud of the many scholarships, professorships, programs and community outreach initiatives funded through these generous gifts and the tremendous impact this support has on the University of North Florida and its students.

Summary Audited Statements of Financial Position

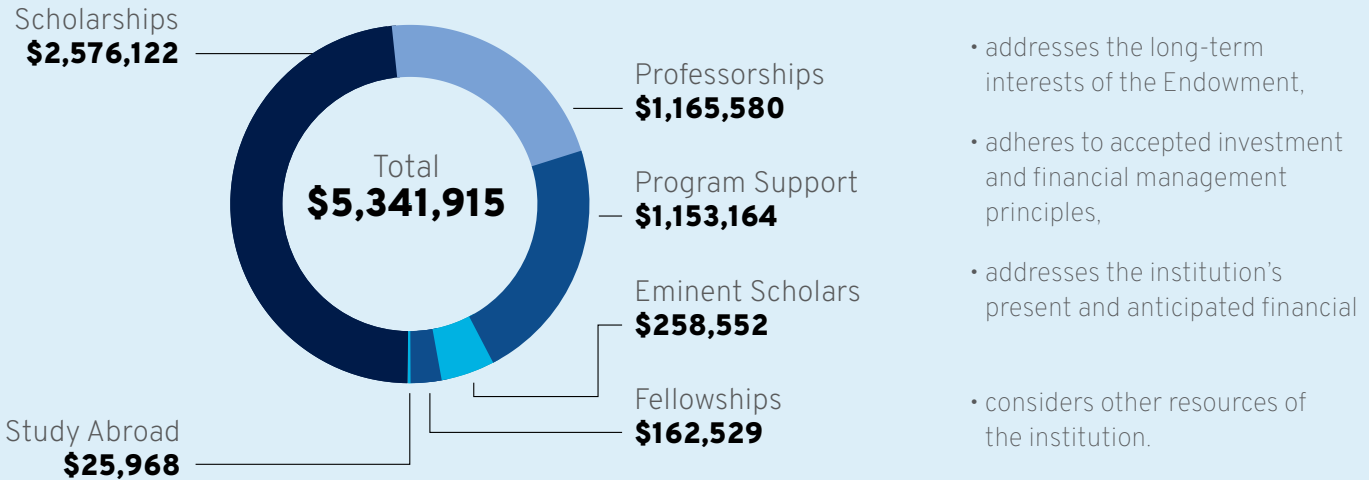
	FY 2022 JUNE 30, 2022	FY 2021 JUNE 30, 2021
ASSETS		
Cash	14,514,811	8,088,014
Noncurrent assets	172,948,693	172,821,644
TOTAL ASSETS	\$ 189,463,504	\$ 180,909,658
LIABILITIES AND NET POSITION		
Current Liabilities	713,763	284,297
Permanent endowments	126,541,695	145,106,152
Restricted funds	9,997,470	28,227,147
Unrestricted funds	52,210,576	11,292,062
TOTAL LIABILITIES AND NET POSITION	\$ 189,463,504	\$ 180,909,658
MOCA ENDOWED FUNDS INVESTED AND MANAGED BY UNF FOUNDATION		
	\$6,981,519	

Endowment Balance ending June 30, 2022

*includes MOCA's endowed funds



Endowment Spending Allocation for Fiscal Year 2022-23



FOUNDATION ENDOWMENT

The University of North Florida Foundation provides prudent fiduciary management and oversight of the University Endowment.

The investment and management of the Endowment is governed by the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA).

The Foundation Investment Policy:

- adheres with the requirements of FUPMIFA,

- ensures good faith, prudent management of the assets in order to serve the best interests of persons that rely on the distributions from these assets,

- addresses the long-term interests of the Endowment,

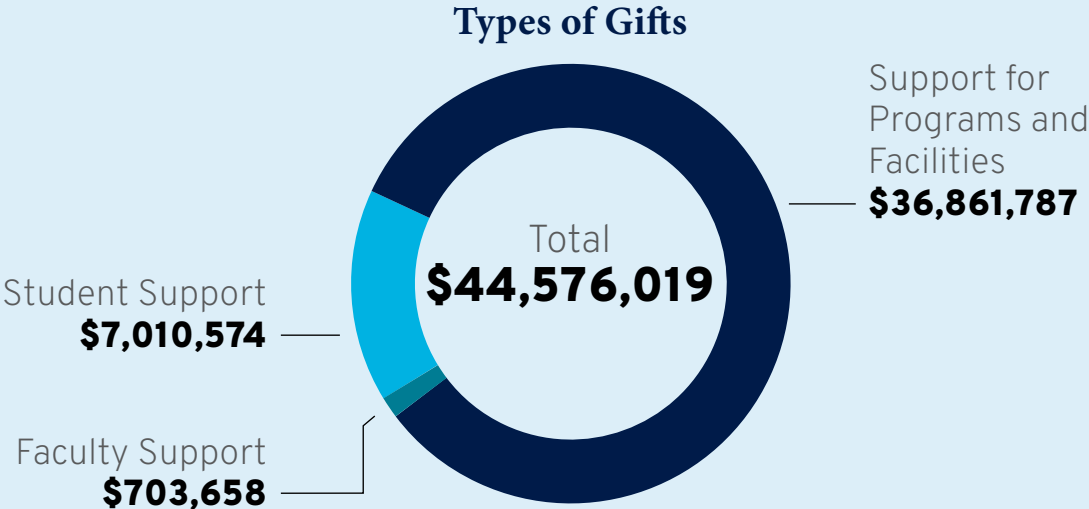
- adheres to accepted investment and financial management principles,

- addresses the institution's present and anticipated financial

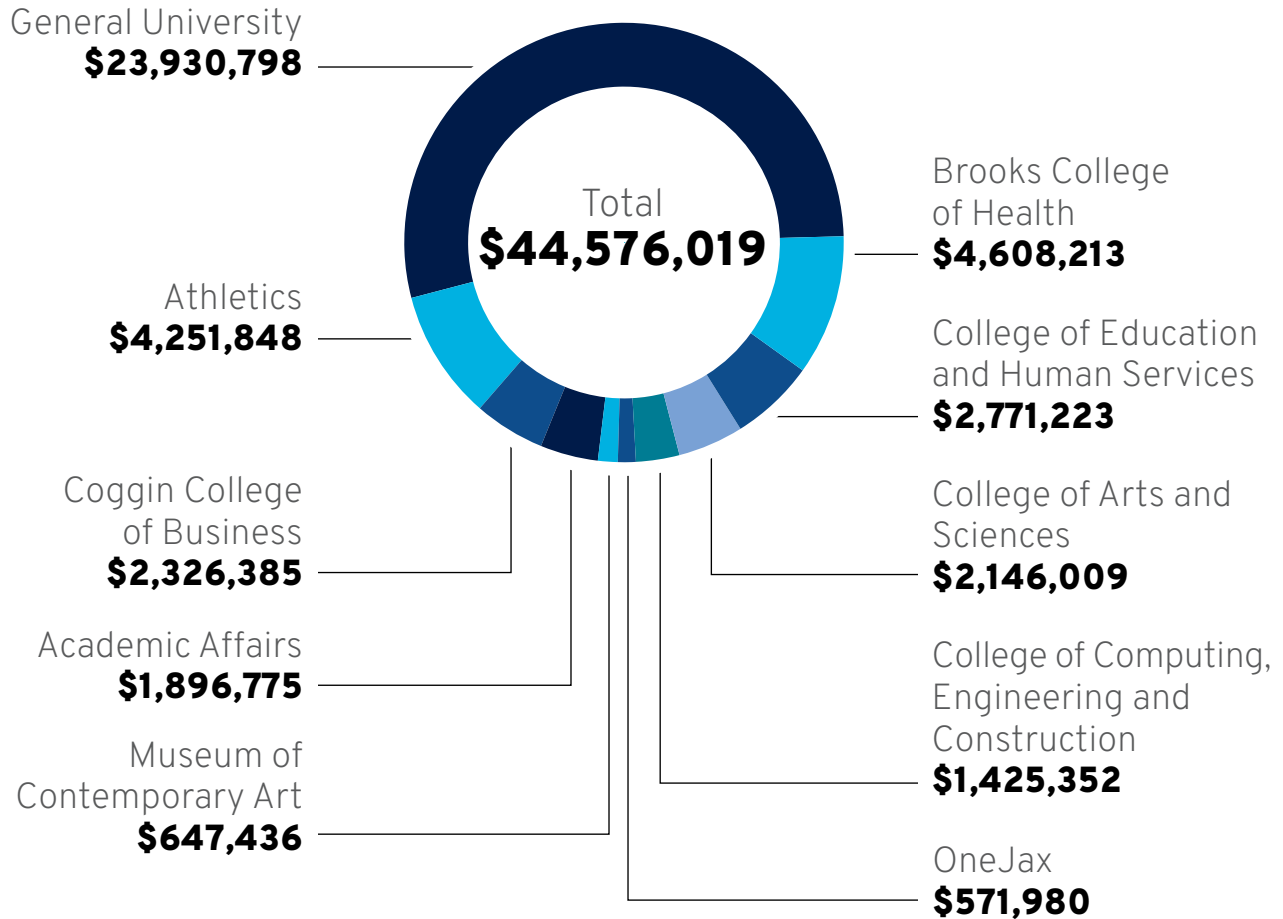
- considers other resources of the institution.

FY 2021-22

Financials



Designation of Gifts



DONOR

Bill of Rights

**Philanthropy is based on voluntary action for the common good.
It is a tradition of giving and sharing that is primary to the quality of life.**

To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

- I. To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
- II. To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
- III. To have access to the organization's most recent financial statements.
- IV. To be assured their gifts will be used for the purposes for which they were given.
- V. To receive appropriate acknowledgement and recognition.
- VI. To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
- VII. To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
- VIII. To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
- IX. To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
- X. To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

NEW ENDOWMENTS FY 2020 – 2021

A special thank you to our donors
who created these new endowments in the past fiscal year.

Andres Gallo
Study Abroad Scholarship
Endowment

Ann Broudy
UDAE Endowment

Anne Sheridan Fugard
Study Abroad Scholarship
Endowment

Barbara Anne Wade Endowed
Scholarship

Brooks College of Health
Simulation Endowment

Coggin College of Business
McLaughlin
Research Endowment

CSX Transportation
Diversity in Business Endowment

Diane DeMell Jacobsen, Ph.D.
Art Scholarship Endowment

Dr. Diane Yendol-Hoppey
Endowed Fellowship

Earle C. Traynham Study Abroad
Scholarship Endowment

Edward and Sara Lynn Jones
Endowed Scholarship for Nursing

Goelz Family
Scholarship Endowment

J. David Lambert
Memorial Environmental Scholarship

Jason Mark Roberts
Memorial Endowed Scholarship

Jeffrey E. Michelman
Study Abroad Scholarship
Endowment

Joni Lawlor Memorial
Pediatric Oncology Nursing
Endowed Scholarship

Kate Mattingly Learch Study Abroad
Scholarship Endowment

Lazzara Family
Endowed Scholarship in Sculpture

N. Harry Rothschild
Outstanding Student-Athlete
Endowed Scholarship & Award

Oberdorfer-Rasche Family
Endowed Scholarship

Ouida Stephenson
Endowed Scholarship

Sharon Spyrka Pogachnik
Memorial Endowed Scholarship

Skoglund Family
Endowed Athletic Scholarship

Skoglund Family
Endowed Baseball Scholarship

Stephen Daubert Baum
Endowed Scholarship

Suzanne Bayder
Endowed Scholarship

The Doolittle
Family Endowment

Vada Rosen Endowed Fellowship in
Clinical Mental Health Counseling

Vernon Walker, Sr. and Cynthia
Walker Endowed Scholarship

VIA Consulting Scholarship
Endowment

Weatherford/Harrison
Memorial Endowed Scholarship

UNF Foundation Staff

Teresa Nichols, '94

*Interim Vice President for University
Development and Alumni Engagement and
Executive Director of the UNF Foundation, Inc.*

Scott Bennett

*Vice President for Administration and Finance
and Treasurer of the UNF Foundation, Inc.*

UDAE CENTRAL ADMINISTRATION

Gabe Grass, '04

Director of Corporate Relations and Major Gifts

Daniel Lopez

Development Associate

Tyler White, '11

Staff Writer

Nicole Gengler, '17, '20

Administrative Assistant

DONOR ENGAGEMENT AND STEWARDSHIP

Mary Yuskis, Ed.D.

Director of Donor Engagement and Stewardship

Kate McMillan, '17

*Assistant Director of Donor Engagement
and Stewardship*

Lauren Giliberto

Assistant Director of Special Events

Victoria Armenta

Special Events Coordinator

ALUMNI ENGAGEMENT

Nikki MacPhee, '20, '22

Alumni Services Coordinator

Haley Nesto, '21

Alumni Services Coordinator

Alex Achorn

Marketing and Publications Coordinator

ADVANCEMENT OPERATIONS AND ANNUAL GIVING

Olga Igolnikov

*Assistant Vice President of Advancement
Operations and Annual Giving*

Kristine Herrington

Director of Annual Giving

Terry Synnott

Associate Director of Prospect Research

Anna Tyre

Assistant Director of Advancement Operations

Ashley Chivalette, '16, '19

Assistant Director of Annual Giving

Jean Lipsky, '15

Assistant Director of Student Philanthropy

Emily Gebbia

Budget Coordinator

Tami Johnson

Endowment Analyst

Stephanie Hitchens, '18

Graphic Designer

Sarwar Ayubi

Accounting Associate

Melanie Wallace, '22

Accounting Associate

FOUNDATION ACCOUNTING

Erin Davis

Senior Accountant

Valerie Stevenson

Assistant Vice President and Controller

Pam Fletcher

Accountant

Tia Smith

Accounting Coordinator

DEVELOPMENT

Academic Affairs

Kathleen Leone, '16

Director of Development

Athletics

Matthew Lisiewski

Senior Associate Athletic Director

Josh Baker, '10

Assistant Athletic Director of Development

Adam Polansky, '18, '20

*Assistant Director of Ticketing, Development,
and Strategic Revenue*

Jaycie Wegner

Coordinator, Special Events

Brooks College of Health

Michelle Drinks

Director of Development

Lovely Sainsurin-Greer

Assistant Director of Development

Coggin College of Business

Michael McLaughlin

Director of Development

College of Arts and Sciences

Anne-Marie Campbell

Director of Development

College of Computing, Engineering, and Construction

Caleb Garrett

Associate Director of Development

College of Education and

Human Services

Kyle Musser, '13, '21

Associate Director of Development

